

## COMMERCIAL PROPERTY FOR SUPPORT STAFF (2 day course)

**TUESDAY 29 AND WEDNESDAY 30 APRIL 2025 – 09:30 – 17:00**

<b>Registration:</b>	09:00
<b>Venue:</b>	Marsham Court Hotel, 3 Russell Cotes Road, Bournemouth BH1 3AB
<b>Parking:</b>	This is at the rear of the hotel (postcode BH1 3AU) and there is no parking charge. On arrival, please inform hotel reception of your car registration number and, when you leave, ask for the exit code to raise the exit barrier. Alternatively, there is parking at Berry Court in St Peter's Road, Central Car Park in Upper Hinton Road or street parking around the hotel.
<b>Cost:</b>	<b>£250</b> Solicitor member and non-member <b>To include a two-course lunch and all refreshments each day</b>
<b>Booking Reference:</b>	625
<b>CPD:</b>	6
<b>SRA Competence:</b>	B <a href="https://www.sra.org.uk/solicitors/resources/continuing-competence/cpd/competence-statement/">https://www.sra.org.uk/solicitors/resources/continuing-competence/cpd/competence-statement/</a>

**This two-day course is suitable for support staff, trainees or new recruits in the commercial property team and will examine:**

### Day 1

- Introduction - types of commercial client and commercial transactions
- Differences between residential and commercial transactions
- Acting on a commercial sale of freehold property
- Acting on a purchase of a commercial freehold property
- Documentation CPSE's and the Commercial Standard Conditions of Sale
- Reporting on title in commercial transactions

### Day 2

- Land Registration Issues in Commercial Transactions
- Occupation in commercial transactions licences, tenancies at will and commercial leases
- Commercial Leases - dealing with heads of terms
- Drafting and advising on commercial leases
- An overview of commercial lease management issues
- The Landlord and Tenant Act 1954 - security of tenure and commercial leases

**Extensive notes will be provided and time allocated for delegate questions.**

### Speaker Profile:

This lecture will be presented by **IAN QUAYLE**. After many years in private practice, undertaking both commercial and residential work, Ian has spent the last 13 years delivering training courses in connection with property law for a number of leading training providers. Ian has presented over 1500 training courses on a variety of property law related matters. He has also undertaken consultancy work for a number of law firms and organisations



looking at conveyancing systems, claims and complaints. His relaxed, informative, and engaging style, combined with extensive legal and practical knowledge, ensures his courses are always well attended.

**Please book online at:**

<https://www.bournemouthlaw.com/bournemouth-district-law-society-lectures>

**Course Notes:** For environmental reasons, BDLS will no longer be providing printed course notes at lectures. Lecture notes will be emailed to delegates in advance for either printing or accessing via their laptop or alternative device on the day.

**Payment for lectures:** Please be aware that payment must be received at the office **before** the lecture takes place. Course bookings will only be confirmed upon payment. All payments are to be paid by BACS. No refunds within 7 days of the course.